

States and Regions
Reg 5-165
Financial Statement 2012-2013

| | 7/1/2012- |
|--------------------------------------|---------------------------|
| | 6/30/2013 |
| Beginning Balance | (32,680.76) |
| Revenue | |
| <i>Events</i> | |
| ----- | |
| <i>Clinics</i> | |
| ----- | |
| <i>Other</i> | |
| Apparel Fund | \$202,582.24 |
| State/Reg Team Support | |
| | ----- |
| Total Other | 202,582.24 |
| <i>General Revenue</i> | |
| Merchandising/Apparel | 1,276.00 |
| Entry Fees (events) | |
| Competition Fees Income | 76,816.00 |
| Registration Fees (clinic) | |
| Rebate | 27,777.00 |
| Loan Repayment | |
| Awards Reimbursement | 594.10 |
| Donations | |
| Misc and Other (incl Old Bal Transf) | |
| | ----- |
| Total General | 106,463.10 |
| Total Revenue | 309,045.34 |
| | ===== |
| Expenses | |
| <i>Events</i> | |
| Competition 1 | |
| | ----- |
| Total Events | |
| <i>Clinics</i> | |
| Clinic 1 | |
| Clinic 3 | |
| Clinic 4 | |
| | ----- |
| Total Clinics | |
| <i>Committees</i> | |
| Reg/State Committee Chair | 414.37 |
| JO Chair Expense | |
| Tech Comm Expense | 1,485.15 |
| Apparel Fund | 184,316.87 |
| Judges | 1,410.00 |
| | ----- |
| Total Committees | 187,626.39 |
| <i>General Expenses</i> | |
| Airfare | 2,669.32 |
| Hotel | 4,413.69 |
| Meals/Hospitality | 1,760.09 |
| Per Diem | 1,125.00 |
| Misc/Travel/Mileage/Tolls | 3,268.74 |
| Car Rental | |
| Competition Fees | |
| Apparel | 25,399.29 |
| Prizes/Awards | 688.00 |
| Fees/Honorariums | 750.00 |
| Facility Rent | 812.04 |
| Oth Facility Costs | |
| Equipment | 936.16 |
| Gifts | 7,278.65 |
| Medals | 3,078.18 |
| Printing | 3,257.13 |
| Admin | 50,069.25 |
| Postage | 2,693.70 |
| Phone/Web | 7,289.77 |
| Merch Costs | 551.00 |
| Refunds | |
| Supplies | 2,263.26 |
| Corp Card Expense | 718.65 |
| Other | 504.73 |
| | ----- |
| Total General | 119,526.65 |
| Total Expenses | 307,153.04 |
| | ===== |
| Net Income | 1,892.30 |
| Beginning Balance From Above | (32,680.76) |
| Ending Balance 2012-2013 | <u>(30,788.46)</u> |

Notes: Cash available is \$88326.80